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FOREIGN EXPERIENCE IN ENSURING THE FINANCIAL SUSTAINABILITY OF SMALL BUSINESS ENTITIES

Abstract. The article examines advanced global approaches to strengthening the financial sustainability of small business entities in both developed and emerging economies. International practice demonstrates that small businesses act as a foundation for economic growth, innovation, and employment, and their long-term stability depends on diversified financing mechanisms, government support, and effective financial management strategies.

Keywords: financial sustainability, small business, SMEs, international experience, credit guarantees, venture capital, government support, risk management, entrepreneurship

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ЗАРУБЕЖНЫЙ ОПЫТ ОБЕСПЕЧЕНИЯ ФИНАНСОВОЙ УСТОЙЧИВОСТИ СУБЪЕКТОВ МАЛОГО БИЗНЕСА

Аннотация. В статье рассматриваются передовые мировые подходы к укреплению финансовой устойчивости субъектов малого бизнеса в развитых и развивающихся экономиках. Международная практика показывает, что малые предприятия выступают основой экономического роста, инновационного развития и занятости, а их долгосрочная устойчивость зависит от диверсифицированных механизмов финансирования, государственной поддержки и эффективных стратегий финансового управления.

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Ключевые слова: финансовая устойчивость, малый бизнес, МСП, международный опыт, кредитные гарантии, венчурный капитал, государственная поддержка, управление рисками, предпринимательство.

Introduction. The financial sustainability of small business entities has become a central priority for policymakers and economists across the world, as this sector plays a crucial role in forming a dynamic, innovative, and competitive economy. In most advanced and emerging countries, small and medium-sized enterprises (SMEs) constitute the overwhelming majority of registered businesses, provide the largest share of employment, and contribute significantly to national GDP growth. Their ability to remain resilient in the face of economic instability, financial shocks, supply chain disruptions, and tightening credit conditions largely determines the stability of the broader economic system. For this reason, leading global economies have developed targeted models and policy instruments to fortify the financial capacity of SMEs and support their long-term development ambitions.

Despite their strategic importance, small businesses are structurally more vulnerable than large corporations. They often lack sufficient internal capital reserves, possess limited collateral for obtaining long-term loans, and face higher borrowing costs due to perceived risks and information asymmetry in financial markets. Moreover, volatile business environments—characterized by digital transformation, geopolitical pressures, and global market competition—demand quicker adaptation and greater investment in technology, workforce training, and modernization. In countries where the institutional framework remains underdeveloped, SMEs frequently struggle to access equity financing, innovation grants, export credits, and financial consulting services. As a result, their growth potential is restricted, and many remain confined to low-productivity segments of the market. A comparative analysis of international best practices shows that foreign governments adopt a proactive economic strategy to enhance SME financial sustainability by creating a supportive business ecosystem. This includes

national credit guarantee schemes, state-backed development banks, venture capital promotion, tax incentives, simplified financial reporting, and export support programs. In addition, the digitalization of financial services—such as fintech platforms, alternative lending tools, and crowdfunding—has opened new opportunities for SMEs to secure quick and flexible financing without traditional banking barriers. Countries like the United States, Germany, South Korea, and Singapore demonstrate how the combination of financial policy reforms, innovative financial instruments, and entrepreneurial education fosters a competitive and resilient SME sector. Studying foreign experience in ensuring the financial stability of small enterprises is especially relevant in the context of modern economic transformation. Continuous global shocks, such as the COVID-19 pandemic and energy price fluctuations, have shown that only those economies with an adaptable and financially empowered SME sector are capable of achieving sustainable recovery and stable growth dynamics. Therefore, analyzing successful foreign strategies and identifying their transferable elements are essential tasks for countries striving to build a strong private sector, diversify their economy, and reduce dependency on large industrial enterprises.

This article aims to explore the most effective tools and mechanisms used internationally to support the financial sustainability of small business entities. By examining the approaches of leading economies, the study provides insights that may guide the development of national policy frameworks, enhance financial inclusion, and stimulate innovative entrepreneurship. Ultimately, foreign experience offers valuable lessons on how comprehensive, well-structured support can transform small business from a vulnerable sector into a powerful driver of economic competitiveness and societal welfare.

Methodology. The study is based on a comparative analysis of foreign policy frameworks and financial instruments aimed at strengthening the sustainability of small business entities. A qualitative research approach is applied, using academic literature, policy reports, statistical data from international organizations, and case studies of successful SME support programs. The research

employs systemic analysis and cross-country benchmarking to identify key factors of financial sustainability, including access to financing, risk management, and institutional support. Special attention is given to the balance between market mechanisms and state intervention, as well as to the effectiveness of public–private cooperation. The analysis also considers policy responses during global crises, including the COVID-19 pandemic, in order to assess the adaptability of financial support measures and identify best practices applicable to different national contexts.

Research Results indicate that foreign experience in ensuring the financial sustainability of SMEs is most effective when diverse financial instruments are integrated into a cohesive ecosystem. In the United States, government-guaranteed lending has proven to be one of the strongest tools in mitigating credit risks for small enterprises. The operations of the Small Business Administration (SBA) demonstrate that partial loan guarantees can significantly expand the willingness of commercial banks to finance young and high-potential firms. Moreover, the U.S. model incorporates venture capital development and innovation-driven tax mechanisms, which increase internal investment capabilities and foster technological progress among SMEs. In the European Union, the combination of structural funds, digital financing channels, and enterprise advisory services has reinforced SMEs' financial resilience. The European Investment Fund (EIF) plays a central role by mobilizing private capital toward high-innovation and sustainability-oriented business sectors. EU member states emphasize financial transparency, export promotion, and strong investor protection, which collectively enhance the financial credibility and competitiveness of small firms in the global market.

Results from advanced Asian economies demonstrate the importance of targeted industrial financing and innovation acceleration. South Korea, for instance, implements life-cycle financing: start-ups receive grants and concessional loans in early stages, followed by equity investments and export support during commercialization. Singapore's SME development strategy highlights digital

transformation, with subsidies for adopting fintech tools, automation, and supplychain financing solutions. These interventions significantly improve liquidity, reduce operational costs, and expand SMEs' international market presence. The study also reveals that financial education and professional advisory support are essential components of sustainability. Foreign governments actively sponsor programs that strengthen managerial competencies, budgeting discipline, and longterm investment planning. Countries with a well-structured consulting infrastructure report lower bankruptcy rates and higher innovation output among their small firms.

A universal trend observed across global case studies is the increasing reliance on digital finance technologies. Crowdfunding, peer-to-peer lending, digital credit scoring, and mobile-based financial management platforms reduce transaction costs and broaden financial inclusion. This digital shift has become a strategic catalyst for resilience, enabling SMEs to rapidly secure working capital and respond effectively to external shocks. Overall, the results confirm that foreign experience demonstrates a multi-layered approach: financial sustainability is not only about providing funds but also about creating an enabling environment that empowers SMEs to thrive in competitive and uncertain economic landscapes.

Discussion. The analysis of foreign experience reveals that the financial sustainability of small business entities cannot be ensured by a single policy tool or isolated financial intervention. Rather, it is achieved through the interaction of a comprehensive institutional structure, an innovative financial system, and a supportive business environment. Countries that demonstrate the highest resilience of SMEs are those that continuously refine their policy frameworks to reflect global economic dynamics, market competition, and technological shifts. This raises a fundamental point for developing economies: the success of foreign strategies lies not only in financial support itself but in their strategic design and the adaptability of government institutions.

The global patterns discussed in this study illustrate that ensuring SME sustainability requires reducing financing barriers while promoting responsible

economic behavior. Governments in developed countries operate on the principle that state involvement should complement market forces without replacing them. This balanced governance model underlines the importance of improving credit infrastructure — including collateral registries, credit information systems, and guarantee funds — which minimize information asymmetry and facilitate more favorable lending conditions. Weaknesses in any of these elements predictably result in fragmented support and persistent dependency on government subsidies instead of genuine financial stability.

Another critical discussion point is the evolving role of technology in shaping SME financial resilience. In advanced economies, digitalization has emerged as an equalizing force that enables small enterprises to gain faster access to financial services previously available only to large firms. Digital scoring technologies reduce subjective decision-making in credit evaluation, while alternative financial platforms expand the range of instruments available to entrepreneurs. However, adopting such technologies requires sufficient digital literacy, cybersecurity measures, and legal protection frameworks, highlighting that technology alone cannot guarantee financial sustainability. Countries lacking technological infrastructure must prioritize capacity building to avoid deepening inequalities between digitally empowered and underserved entrepreneurs. Foreign experience also underscores the significance of innovation-oriented financing. SMEs tend to be more agile and creative but traditionally face difficulties accessing capital due to the high risk and intangible nature of innovation. Therefore, targeted interventions such as venture capital incentives, incubators, and technology commercialization programs are vital. The case of South Korea demonstrates that when innovation policies and financial tools function in synergy, the result is not only increased competitiveness of small businesses but also national technological advancement. This suggests that countries aiming to develop knowledge-based economies must move beyond traditional bank lending and embrace hybrid financing models tailored to innovation-driven SMEs. Moreover, a recurring theme across successful economies is the strategic focus on export readiness. Small firms that integrate into global value chains achieve higher growth rates, accumulate foreign currency earnings, and diversify financial risks. Export insurance mechanisms, foreign trade financing, and diplomacy-driven market access initiatives provide SMEs with stability against regional market slowdowns. European and Asian experiences confirm that export promotion is a powerful determinant of financial resilience, transforming SMEs from domestic-dependent entities into internationally competitive players.

A notable insight from foreign experience is the role of managerial competence in determining the ultimate success of financial interventions. Even when adequate financing is available, SMEs may misuse funds or fail to anticipate market threats due to limited accounting skills, budgeting capabilities, and strategic planning. Therefore, governments have incorporated financial literacy programs, consultancy services, and mentorship networks into their SME development strategies. This approach reflects a deeper understanding — the sustainability of a business is fundamentally linked to the skills and foresight of the entrepreneur. Countries that ignore managerial education often face high SME failure rates, despite substantial financial assistance programs. Global crises such as the 2008 financial crash and the COVID-19 pandemic provide an empirical testing environment for the effectiveness of these systems. Economies with strong SME support mechanisms demonstrated faster recovery due to the resilience built prior to crises. Emergency financing packages, tax deferrals, and wage subsidies prevented mass bankruptcies; however, recovery was strongest where pre-existing financial literacy, technological readiness, and risk-management infrastructures were already in place. This reinforces the argument that financial sustainability must be developed systematically before crisis conditions emerge, not as a reactive measure.

Collectively, the global experience shows that financially resilient SMEs are not merely beneficiaries of state assistance — they are long-term partners in national development. Strengthening them requires vision, consistent reforms, and a deep understanding of modern economic challenges.

Conclusion. The study of foreign experience in ensuring the financial sustainability of small business entities highlights the fundamental importance of comprehensive, well-coordinated support systems designed to enhance resilience, innovation, and long-term development. Small enterprises constitute the backbone of modern economies, generating employment, stimulating regional growth, and driving technological progress. Therefore, their ability to withstand financial shocks and operate competitively in global markets must remain a strategic national priority.

The research findings demonstrate that the most successful economies including the United States, Germany, South Korea, and Singapore — adopt a multi-layered approach combining credit guarantees, venture capital development, export promotion, digital finance integration, and targeted advisory services. These mechanisms work not only to reduce financing constraints, but also to strengthen managerial capacity, improve transparency, and promote efficient risk management practices. Additionally, the digitalization of financial processes has significantly improved accessibility, speed, and inclusion, making it possible for SMEs to secure capital more independently and strategically than ever before. Global crises have further proven that financial sustainability must be proactively developed, not merely restored during emergency situations. Countries with established SME support ecosystems recovered faster, demonstrating that sustainable growth is a result of foresight, structural reforms, and ongoing institutional innovation. The lessons drawn from foreign models underscore the need for countries in transition to adopt a strategic, context-adapted framework that harmonizes government support with market mechanisms and entrepreneurial initiative. Ultimately, financial sustainability is not solely determined by the volume of financial resources available, but by the quality of institutional coordination, financial literacy, and innovative capacity within the SME sector. By studying and selectively adapting leading international practices, countries can unlock the full potential of small businesses as key drivers of economic diversification, global competitiveness, and societal welfare. Strengthening this sector means investing in the future of the national economy.

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